



## Contact

-  @salva\_paiz
-  hola@salvadorpaiz.com
-  facebook.com/salvadorpaiz.gt
-  linkedin.com/in/salvadorpaiz
-  www.salvadorpaiz.com

Avenida Reforma 9-55 zona 10, Edificio Reforma 10, of. 701, PDC.

Tel: (502) 2501-0500

My grandfather, Carlos Paiz, used to say “if we can dream it, we can achieve it”. As for me, I dream with a more prosperous and peaceful Guatemala. I am inspired by the impact that can be attained when dialogue and consensus-building occurs around a roadmap based on realistic goals and clear principles. That is why I work through various efforts to transform my country. Guided by strong principles and values, I seek the deep transformation that will lead us towards the country we all dream of.

## Recognitions

November 2014

“**Civic Engagement Award**” by  
The Inter-American Dialogue  
Washington DC, United States

August 2014

1st. Place of the “**Gold Standard Award**” in the Opinion Column category by AMCHAM  
Guatemala, Guatemala

November 2013

“**PODER Visionary Award**” by  
PODER Business Awards  
Miami, United States

March 2009 - March 2014

First Guatemalan named “**Young Global Leader**” by the World Economic Forum  
Guatemala, Guatemala

October 2008

“**Digital Leader**” Award by  
Craig Barrett, Chairman of Intel Corporation  
Guatemala, Guatemala

January 2008

Named “**Rey Mago**” of  
Guatemalan Education  
Guatemala, Guatemala

## Guatemalan impact and rescue effort

President of Funsepa (Sergio Paiz Andrade Foundation) - Since 2004

Member of Board of Fundesa (Guatemala Foundation for Development)  
Since 2008 / Named VP 2012-2017

Member of the National Commission for Drug Policy Reforms  
February 2014 – July 2015

Co-founder of Escuela de Gobierno -  
Since 2013

Co-Founder of “Mejoremos Guate” initiative - Since 2012

Co-Founder and President of Asociación Ciudades Seguras, Crime Stoppers  
Guatemala - Since 2010

Co-Founder *Guatemala Visible* - Since 2009

Co-Founder and President of *Fundación G* - Since 2009

Member of Board of *Empresarios por la Educación* - Since 2008 /  
Named President from 2008 to 2010

## Regional Impact

Member of the Chairman’s International Advisory Council (CIAC) of Americas Society  
Since 2012

Member of The Inter-American Dialogue  
Since 2013

Member of the Commission for Quality Education for All  
Since 2014

## Publications and Written Collaborations

### Columns

Since 2015	<b>República.gt</b> - Weekly column	May 2013 - November 2013	<b>Contrapoder</b> - A monthly column in Contrapoder magazine Guatemala City.
Since 2013	<b>Latin American Advisor</b> - Commentaries in the analysis newsletter by the Inter American Dialogue	Since March 2012	<b>Ajkem-Tejedores</b> - Part of the Ajkem Tejedores, promoting debate through opinion columns.
Since September 2013	<b>El Periódico</b> - A weekly column in El Periódico, a daily journal in Guatemala City..		

### Other Articles

July 13 2016	<b>Insight Crime</b> "Death But No Taxes: A Response from CACIF and Fundesa" with José González Campo	October 2012	<b>Mejoremos Guate Blog</b> " <i>Limitantes vinculantes al crecimiento</i> "
June 2016	<b>Americas Quaterly</b> "Homegrown Solutions to Central America's Narco Nightmare" with Robert Muggah	March 2012	<b>Nuevapolítica.net</b> " <i>Tráfico de armas en el Istmo más violento del mundo</i> "
April 15 2013	<b>World Economic Forum Blog</b> "Stop pretending, start fighting corruption"	September 2011	<b>Revista Estrategia y Negocios</b> " <i>Drogas, de la fiesta a la tragedia</i> "
August 8 2014	<b>World Economic Forum Blog</b> "A better future for Guatemala's indigenous people"		
August - October 2012	<b>Perspectivas del Sector Empresarial USAID/Cacif</b> " <i>Jóvenes y educación: rutas actuales a nuevas fronteras</i> "		

### Papers

August 2015	Co-author of the presidential debate paper " <b>School Scenarios: where will Guatemalan education be in 2032?</b> "	September 2012	YGL Latin American Task Force <b>Facilitating our social initiatives</b>
July 2014	Co-author of " <b>Guatemala Fiscal Analysis: Towards the improvement of Guatemala's taxation system</b> "	December 2011	Co-author of " <b>Drugs, Guns and Cash</b> ", an analysis on how to manage the crisis in Central America

## Speaking engagements

May 2019

Guest panelist at Volcano Innovation Summit - **Antigua Guatemala, Guatemala.**

March 2019

"Mejoremos Guate" presentation at GuateXGuate - **Guatemala, Guatemala.**

November 2018

Guest panelist at XII Annual Iberoamerican Business Forum - **Antigua Guatemala, Guatemala.**

May 2018

Guest panelist at V Labour Congress by CACIF - **Guatemala, Guatemala.**

April 2018

Presentation about Guate-Íntegra at Cumbre Américas - **Lima, Perú.**

January 2018

Speaker at Urban Security Exchange / *Diálogos sobre seguridad urbana* - **San Salvador, El Salvador.**

September 2017

Panelist in the colloquium "A revolution that caused an evolution" at Knowledge Trade-GT by Agexport - **Guatemala, Guatemala.**

September 2017

Anti-Corruption Observatory presentation at Organization of American States - **Washington D.C., United States.**

June 2017

Infraestructure panel at Central American Conference about Prosperity and Security - **Miami, United States.**

May 2017

Panel *Paraíso Desigual: Hacia un futuro más equitativo* - **Guatemala, Guatemala.**

April 2016

Results presentation of technology use and Khan Academy by Funsepa - **Guatemala, Guatemala.**

April 2016

*Mejoremos Guate* presentation at University of Monterrey - **Monterrey, México.**

April 2016

Guest panelist at IV Labour Congress by CACIF - **Guatemala, Guatemala.**

May 2015

"Citizens against corruption" Congress - **Guatemala, Guatemala.**

June 2015

Guatemalan context presentation at The Inter American Dialogue - **Washington DC, United States.**

November 2014

*Mejoremos Guate* presentation at Council of the Americas - **Washington DC, United States.**

June 2013

Thematic debate on Entrepreneurship for Development at the UN General Assembly - **Nueva York, United States.**

January 2013

*Mejoremos Guate* presentation during John Maxwell's visit - **Guatemala, Guatemala.**

October 2012

*"Démosle chance a Guate"* presentation at ENADE 2012 - **Guatemala, Guatemala.**

March 2012

INCAE Citizen Security Forum - **San Salvador, El Salvador.**

April 2012

*"Proyectos de seguridad: gobierno, sector privado y sociedad civil"* IV Cumbre de Las Américas - **Cartagena, Colombia.**

October 2010

Security and justice presentation at ENADE 2010 - **Guatemala, Guatemala.**

June 2008

"Our role in the development of Latin America", MIT Iberoamerican Alumni Conference - **Cancún, México**

## Business experience

2019 - 2009

### PDC Capital - Central America CEO

PDC Capital is the financial branch of PDC. It offers financial solutions for companies in the Central and South American regions.

2018 - 2011

### PDC - Central America President

PDC is private company that operates multiple business units, such as Retail Distribution. Its' main purpose is to transform lives.

2016 - 2010

### Wal-mart de México y Centroamérica - Mexico Member of the Board

2010 - 2009

### Wal-mart de Centroamérica - Guatemala Vice Chairman

2008- 2004

### Wal-mart de Centroamérica - Guatemala Advisor / Director

2008 - 2001

### Codisa - Guatemala Vice-president

2008 - 2002

### Factorrent - Guatemala Vice-president

2006 - 2000

### Logistika Labs - Guatemala / Costa Rica / Honduras / El Salvador Founder and Co-president

## Education

2016 - 2014

### Fordham University Research fellow

2013

### Harvard University Certificate Global Leadership and public politics for the XXI Century

2000

### MIT Sloan School of Management Master in Business Administration (MBA)

1996 - 1992

### The Wharton School, University of Pennsylvania Bachelor of Science in Economics